MONTANA
DEPARTMENT OF COMMERCE

OFFICE OF TRADE AND INTERNATIONAL RELATIONS

2012 MONTANA COMMODITY EXPORTS SUMMARY

(EXCLUDES BULK GRAIN EXPORTS)

TOTAL EXPORTS - 2012	TOTAL EXPORTS - 2011	% CHANGE 2011-2012
$1,572,538,595	$1,587,422,516	-0.94%

COMMODITY EXPORTS TO PARTNER COUNTRIES*	2012 TOTAL	% CHANGE (2011-2012)
Canada	$634,252,578	6.1%
Korea, Republic Of	$172,559,751	-24.2%
China (Mainland)	$105,437,196	-11.7%
Belgium	$82,692,113	159.4%
China (Taiwan)	$74,021,039	11.7%
Switzerland	$72,727,495	871.0%
Mexico	$52,804,364	-59.0%
Japan	$44,329,372	-29.6%
Germany	$37,529,892	-13.1%
Philippines	$28,989,057	67.0%

RANK	COMMODITY	2012 TOTAL	% CHANGE (2011-2012)
1	**Mineral Fuel** – coal, light oils, etc.	$397,136,682	6.0%
2	**Inorganic Chemicals** – copper oxides, silicon, etc.	$241,249,260	-30.2%
3	**Industrial Machinery** – semiconductor devices	$219,421,800	9.9%
4	**Vehicles, Parts, etc.**	$98,107,957	-16.0%
5	**Salt, Sulfur, Earth & Stone** – portland cement, talc, etc.	$80,342,442	39.3%
6	**Pharmaceutical Products** – diagnostics, cultures, etc.	$64,597,531	148.7%
7	**Edible Vegetables** – peas, lentils, etc.	$62,126,580	128.5%
8	**Optic, Medical or Surgical Instruments**	$44,624,057	18.4%
9	**Wood & Articles of Wood**	$36,395,786	38.9%
10	**Live Animals** – cattle, purebred breeding, etc.	$27,739,583	63.0%
11	**Misc. Chemical Products** – herbicides, insecticides, etc.	$24,888,413	63.7%
12	**Milling Products** – malt, etc.	$22,805,406	350.6%
13	**Cereals** – identity preserved wheat, barley, etc.	$22,278,534	-63.2%
14	**Bakers Wares** – pasta, etc.	$22,234,762	11.3%
15	**Ores, Slag & Ash** – precious metal ores & concentrates, etc.	$21,067,895	-65.0%
16	**Oil Seeds**	$19,376,666	94.9%
17	**Electric Machinery**	$19,077,063	-8.8%
18	**Food Industry Residues; Prep Animal Feed**	$16,673,708	31.8%
19	**Articles of Iron or Steel**	$13,451,640	51.5%
20	**Plastics & Articles Thereof**	$12,978,789	55.0%

***BULK GRAIN EXCEPTION:** These figures do not include wheat and other grains bulk shipped to Pacific Northwest grain handling facilities destined for export to **Japan** with secondary markets being **Taiwan**, **South Korea**, the **Philippines**, and **Indonesia** (roughly 80% of all Montana wheat is exported to Asia). In 2011 bulk shipments of wheat led all commodity exports with $881.8 million in sales.

Prepared by the Office of Trade & International Relations and the Census & Economic Information Center
Montana Department of Commerce

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